Two ways to work with us.

Every partner gets access to our deal flow. Retained partners get a team. A retainer is not a subscription to introductions — it is a dedicated sourcing and deal team working your buy-box every day, an engaged extension of your own. Line by line:

20+
90-DAY GUARANTEE

20+ qualified calls in your first 90 days — or your retainer back.*

A qualified call: every criterion met, and the owner said yes to the meeting. Written into your agreement.

**Offered on high-velocity mandates — dental, veterinary, and active multi-site consolidators. Narrower or single-deal mandates receive a calibrated outreach and coverage commitment, also in writing.*

	RETAINED PARTNER	SUCCESS-FEE PARTNER
YOUR DEDICATED TEAM	Two full-time reps making 60+ outbound reaches each, every day — plus a full-time qualifier and your partner managers. Staffed to your mandate.	Nothing dedicated. If we come across a fit, we send it over.
TARGET FLOW	Proprietary, qualified flow matching your buy-box precisely. First look on every target — each introduction worked with you alone, never shopped.	Sees a target only after retained partners have passed on it.
WORKING RHYTHM	Weekly pipeline call reviewing every target — divide and conquer — plus daily contact: deals discussed, meetings coordinated, back-end advanced.	Ad hoc. You hear from us when something surfaces.
ACCOUNTABILITY	Defined activity targets, reported monthly. You see the work, not just the outcomes.	No defined activity level or reporting.
CONFLICT PROTECTION	Objective, records-evidenced exclusion standard with binding, per-target written notice — what is yours is documented, not implied.	The same exclusion standard in principle — without the written per-target notices.
EXECUTION	Teammates to the close: valuation, LOI support, structuring, diligence coordination, seller management. Lender, QoE, and legal introductions on request.	Introduction and handoff.
FEE SCHEDULE	Preferred fee schedule — meaningfully below success-fee-only rates on every deal you close with us.	Runs a few percentage points higher than retained.
COMMITMENT	One quarter to start, month-to-month after. Walk away any month with notice.	No commitment either way — and no committed resources.

$60,000

What a single percentage point is worth on a $6M transaction. Success-fee-only mandates run a few points higher than retained — on one closing, that difference alone runs well into six figures. The fee savings on a single close typically outweigh a year of retainer. Everything above it is position.

YOUR FIRST 30 DAYS	*01*	*02*	*03*	*04*
	Buy-box definition session with the principals	Market map of your sectors and geographies	First custom target list delivered	First owner conversations underway

Retained capacity is limited for a simple reason: dedicated reps work one mandate at a time. We take a seat only when we can staff it.

Tamir Wolfson
Chief Executive Officer
Sentinel Corporate Development